



## LABOUR MARKET INFORMATION GUIDE FOR UNIVERSITY GRADUATES

#### 2015

"As young citizens, all of you must be contemplating with excitement, the future ahead for yourself and for Bhutan. The future of the nation rests in the hands of her individual citizens. Each of us must fulfill our obligations to build loving, united and strong famalies."

His Majesty Jigme Khesar Namgyel Wangchuck, King of Bhutan Convocation Ceremony, Royal University of Bhutan, 15th July, 2011

Labour Market Information & Research Division

Department of Employment

Ministry of Labour & Human Resources



# **Labour Market Information Guide for University Graduates**

2015

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#### **FOREWORD**

We are pleased to release the **Labour Market Information guide for University Graduates**, **2015.** This publication is intended to inform the university graduate job seekers about employment facilitation services provided by the Ministry of Labour and Human Resources (MoLHR).

The guidebook is compiled to provide updated information on the labour market and various employment facilitation services. Through this report we hope the university graduates will be able to better understand the labour market situation in the country.

His majesty the king has been a constant source of inspiration for all the youth and people of Bhutan urging all Bhutanese people to actively intricate in the nation building with innovative ideas. It is also the responsibility of each and every citizens of the country to think how they can better serve the country and people of Bhutan. This self-initiatives is required from every individuals who are not involved in nation building and look every possible ways to find suitable measures in getting involved in the country's economic growth.

In pursuit of the national goal in providing **gainful employment to all**, it remains our humble endeavor to provide any assistance to job seekers. For optimal capitalization of opportunities, we advise the job seekers to visit our website frequently, attend job fairs, be attentive to advertisements and announcements in the various media, and most importantly, be proactive and diligent in exploring on your own.

If you keep on searching the job then one day you will always be rewarded with what you have been looking for and the best jobs don't necessarily go to the most qualified applicants; they go to the best job seekers.

Tashi Delek

(Jamyang Galey) **Director Department of Employment** 

#### BACKGROUND

Bhutan being a small country with population little over 0.7 million has been working towards achieving the Gross National Happiness (GNH) over the decades and much have been done to achieve its unique philosophy. Good governance has been one of the four pillars for achieving GNH for which it is vital to have a productive human resource that contributes to the economic growth of the country.

The unemployment issue emerged in early 2000, since then the issue of unemployment has always been a major challenge for the Government. As per the Labour Force Survey 2014, the national unemployment rate is estimated at 2.6 percent, which is low compared to South Asian countries. However, the youth unemployment rate of 9.4 percent is a concern to the Government. The unemployment among youth is more prevalent in female, in urban areas with certain level of education

The Unemployed Youth Perception Survey 2014 reported that 57.4 percent of the surveyed unemployed youth were seeking work for more than a year. It also stated that over 60 percent of the unemployed university graduates had completed their education related to finance and information technology.

The unemployment issue has risen mainly due to job seekers' aspiration for desk jobs and preference in the public sector, where jobs are almost saturated. On the other hand the country has around 45,000 expatriate workers in the country as of December 2014 as per the Labour Net System.

To address the unemployment issue, the Government has been working tirelessly in promoting gainful employment, in particular for the youth, despite having slow economic growth. Apart from numerous employment facilitation programs being implemented within the country, the Government has also initiated Overseas Employment Program to provide job seekers opportunity to work outside the country.

#### **SECTION- A: INTRODUCTION**

The guidebook has been compiled from various sources of administrative records and survey findings. It was first published in the year 2011 and has continued over the years. It was mainly intended to inform the job seekers about the current labour market situation and employment facilitation services that the ministry has to offer. Nevertheless, all information provided in this guidebook are not exhaustive and there are other agencies that provides other facilitation services to the unemployed youth to keep them meaningfully engaged.

#### The main objectives of this guidebook is to:

- 1. Disseminate information on employment facilitation services provided by the Ministry of Labour and Human Resources.
- 2. Provide information on current labour market.

#### **GETTING STARTED**

Finding a desk job for graduate has become more difficult with increasing number of university graduates entering the Labour Market every year. Nonetheless it requires an effort from the job seekers in finding gainful employment by actively seeking work.

All job seekers have the potential to be gainfully employed provided that they are proactive in seeking employment and willing to work. It depends on how actively job seekers are looking for work and willing to sit for job interviews.

With the advancement in the technology it has become crucial for the job seekers to constantly keep browsing internet as many public sectors including the Government agencies are posting job vacancies and other training related information online. Given the various sources of information, how effective a jobseeker is in using these medium to their advantage depends on how actively they are looking for work.

#### RESEARCHING

Whenever you first embark on a job search, you will have to assess yourself by asking these questions on those particular vacancies which will help you during recruitment and selection process.

- How much do you know about the career opportunity you want to pursue?
- Are you aware of the necessary skills required in doing the job?
- What could be the job responsibilities and duties?
- What are the required qualification (field of study) and training?

Develop an objective to get a clear picture of what you are looking for in a job. You should have specific ideas from your self-assessment and research. Try to get information on where you want to get employed, make a list of companies, and establish a network and contact with those organizations.

#### JOB SEARCH STRATEGIES

**Volunteer** - By volunteering and actively participating in some of the programs, you will be able to gain experience and increase your personal network. This can sometimes turn into permanent employment. '

**Temporary Job** - Engaging as temporary workers, you can still look for permanent employment. A temporary job can also become permanent after the organization has witnessed your capabilities.

**Internships** - These allow you to gain work experience that many Bhutanese employers require. By doing internships you will come across many people within that organizations and has an opportunity to develop personal relationship eventually adding to your network. Internships can also turn into future job offers.

#### **NETWORKING**

Not all jobs are advertised in the media and website and it is very important to keep network with people working in different sectors and agencies. Whenever there is a job available, networking will act as a strategy in helping you to tap on those opportunities. Networking helps to increase your knowledge of the organization.

Your personal network begins at home. In addition you can expand your network through social networking and by joining various community services.

#### INFORMATIONAL INTERVIEWING

This is one of the methods used by job seekers to obtain information. Informational interviewing puts you in direct contact with professionals in your field. There are several ways of making contact with professionals and how you contact with the concern professional is based on the level of familiarity you have with them. You need to use your best judgment and professionalism when contacting these individuals.

#### **SKILLS**

Skills for Success helps you to develop abilities that are required by employers, such transferable skills (Soft skills) are more of an advantage compare to Technical skills in the current market to get a job.

Skill development is one component of a job search. A professional resume and well-defined interviewing skills will enable the job seeker to move through several phases of the screening process. But the key to securing a job offer is to identify a number of employers offering career opportunities that match the job seeker's career interests. It is important for a job seeker to have a planned and organized approach to the job search.

Job Prospecting Survey has revealed that the personal skills are demanded more than professional ones and, therefore, hard skills may land an interview but soft skills will land a job.

A planned job search begins with a great deal of research and hard work. You must use a combination of job search strategies in order to develop the most effective approach to securing a job. After you have reviewed the information in this guidebook, you are encouraged to start planning your own job search and seek help from others.

#### Some of the general skills and qualities demanded by employers:

The specific and transferable skills being sought by employers are:

#### 1. Personal qualities

- o **Intelligence** the ability to analyze situations and solve problems
- o **Knowledge** an understanding of 'basic principles' rather than a lot of specialist Knowledge
- o **Willingness to learn** the ability and desire to learn, and keep learning new things and new ways of doing things
- o **Flexibility and adaptability** the ability to respond to change, to try new things, and to manage change
- o **Self-regulatory skills** the ability to be self-disciplined about time-keeping, appearance and managing yourself and your work
- o **Self-motivation** being a 'self-starter', resilient, tenacious and determined
- o Self assurance being confident and self-directed
- o **Commercial awareness** an appreciation of the business environment and what individuals need to do to survive and thrive.
- o **Positive work ethic -** believing and focusing in moral value of work.

- o Good attitude having a positive feeling towards work
- o **Hard work** the ability to work diligently and being able to complete the task
- o **Consistency** the ability to work at same pace
- o **Creativity** the ability to perceived and being able to think outside the box
- 2. Communication skills the ability to communicate, formally and informally, verbally and in writing, using ICT and other media, with a wide range of people both inside and outside the organization.
- **3. Interpersonal skills** the ability to relate to feel comfortable with people at all levels and to be able to make and maintain relationships as circumstances change.
- **4. Teamwork** the ability to work effectively in teams, often more than one team at once, and to switch roles from one project's situation to another in an ever-changing work situation.

#### FRAMEWORK FOR JOB SEARCH STRATEGIES

GROW AND TAKE ACTION MODEL

**GROW** Model can be a useful tip to help you to find gainful employment

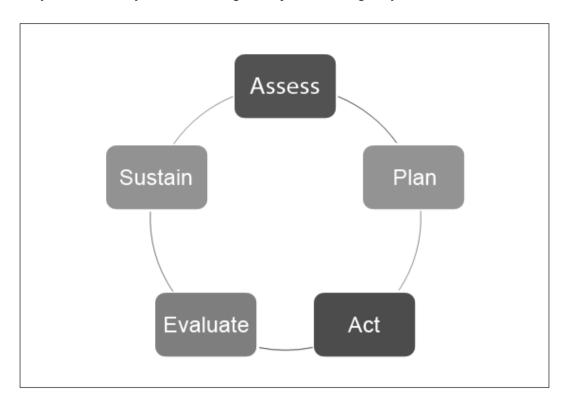
**G-Goals.** You need to set your goal where you want to be. For instance, if your goal is to get a decent job. How are you going to achieve that goal? What are the qualification and skills needed to get those decent job? And where can you find those decent jobs? When can it be achieve? You will have to assess yourself by asking these questions while setting your goals.

**R-Reality.** Reality is something that has already or currently been there and you should be able to know the reality in achieving your goals. The reality of achieving a decent job is more difficult as there are more number of university graduate in the labour market today.

**O-Options.** You should be able to know what sort of options are available in the market to make your goal more achievable. One of the option could be tapping the opportunities of employment facilitation program provided by Department of Employment, which will enable you to gain work experience. It is one of the most important pre-requisite condition set by Bhutanese principal Employer to employ in their companies.

**W-Wrap up:** To realize your goal, you need to consider the above mentioned points and will have to start preparing for it so that you will be able to achieve your goal as planned.

Here is another simple model for taking action that will provide you some general guidance for your success as you work to bring about positive change in your career life.



Begin by learning what are the issues related to employment and identify the gaps which you are lacking.

Planning provides overall direction where things are now and where you wanted to be. It can be helpful for you to develop a clear vision, objectives, strategies, and an action plan. You have to identify the gaps that you need to consider in order to get employment, and it is time to take action

Evaluate your strategies whether it is working or not? It's important to assess what is happening and make adjustments as and when required.

Some important initiatives which you have already started and working well should be kept going.

### SECTION - B: EMPLOYMENT FACILITATION SERVICES FOR UNIVERSITY GRADUATES

#### PART I

#### ENTREPRENEURSHIP DEVELOPMENT PROGRAM (EDP)

The Entrepreneurship Development Program (EDP) entails awareness programmes to orient students, trainees and jobseekers on entrepreneurship support services, entrepreneurial skills training aimed at imparting entrepreneurial soft skills, access to finance, monitoring and advisory services, business opportunity mapping and writing project proposals. The programme is specifically targeted at educated and/or skilled unemployed youth.

#### I. ADVANCE ENTREPRENEURSHIP COURSE (AEC)

#### Coverage:

This course covers the in-depth study of business management such as marketing, production, organization & management, finance and accounts. Trainees are also taught the finer aspects of entrepreneurial soft skills and business plan preparation. Participants of this course are expected to have a business idea which can be explored during the training course. The training course culminates in the preparation of a business plan by the participants based on their individual business idea.

#### **Duration and Frequency:**

AEC is conducted on a 3 times each year for the prospective entrepreneurs from around the country. Each course is about 50 working days/400 hours and tentatively conducted as per the following schedule



#### **Target beneficiaries:**

An applicant must fulfill the following conditions:

- Should be between 18 and 35 years of age at the time of application;
- Should have a viable business idea;
- Should have a minimum academic qualification of University Degree
- Should be ready to start a small business;
- Should not already have an established business of his/her own
- Should not have loan with any financial institution.

#### II. UNIVERSITY GRADUATES INTERNSHIP PROGRAM (UGIP)

#### 1. Objective

The overall objective of the Program is to keep the youth meaningfully engaged while seeking employment. At the same time, it is aimed to sustain them during the transitional period between the end of their academic pursuit and before permanent employment.

#### 2. Eligibility Criteria

- a. Should be a Bhutanese citizen.
- b. Should be a university graduate.
- c. Should be a job seeker registered with Job Portal System of MoLHR
- d. Should produce the National Graduates Orientation Program Certificate to enroll under the program.
- e. Should be willing to undertake any job available in the labour market or recommended by the Department of Employment commensurate to the qualification.
- f. Should not have worked any time or anywhere prior to his/her enrollment into the program except Mode One.
- g. Preference shall also be given to physically challenged jobseekers.

#### 3. Mode of Program and Duration

The duration of the program will depend on the mode of engagement of job seekers. The Department will arrange internship programs using three different modes as follows:

#### 3.1 Mode One (Fully funded by partner organization)

- a. This mode entails engagement of job seekers in organizations as interns facing short-term manpower shortage either upon the request of potential organizations or the Ministry.
- b. Under this mode, interns shall be paid a minimum monthly stipend of Nu. 3750.00, which, shall be fully borne by the partner organization.
- c. The maximum duration shall be six months.
- d. If an intern does not find employment within this period, the duration may be extended for another three months if agreeable to the employee.

#### 3.2 Mode Two (Cost sharing basis)

- a. Graduates shall be attach as interns to various organizations on cost-sharing basis between MoLHR and partner organizations based on requisition from such organizations.
- b. The MoLHR shall pay a monthly stipend of Nu. 1800.00 and the partner organization shall pay an equivalent amount or more. The maximum duration of the program under this mode is six Months.

#### 3.3 Mode Three (Fully funded by the MoLHR)

- a. Graduates shall be sent on internship with government organizations and NGOs, especially involved in social activities.
- b. The program shall be fully funded by the MoLHR. Interns shall be paid a monthly stipend of Nu. 3750.00. The maximum duration of the program under this mode is three months
- c. If an intern does not find employment within this period, the duration may be extended for another three months.
- d. Graduates should find a job with/without the help of MoLHR within this stipulated time period.

#### 4. Implementation Procedures

- a. Placement will be made only during the first week of the month.
- b. Graduates must register with the MoLHR Job Portal System.
- c. If registration and placement are done by RELOs, details must be submitted to the Department of Employment, MoLHR for record and release of stipend.
- d. The concerned organization shall issue an appointment order upon induction of the graduate in the organization.
- e. The Department of Employment shall conduct monitoring of the program at least once before the expiry of internship period.

#### 5. Mode of Payment

- 1. An intern must open a saving account and submit the account number to the Department of Employment within two weeks.
- 2. An intern must submit the attendance sheet to the Department of Employment/RELOs by end of every month verified by the competent authority of the organization. Unreasonable delay or non-submission of attendance sheet on time may result in forfeiture or deduction of stipend commensurate to the number of days delayed.
- 3. The attendance sheet may be submitted either in hard copy or electronically to the Department of Employment at the end of every month.
- 4. The officer in-charge of the internship programme will compile and submit the list of interns for payment to the Director for endorsement.
- 5. The Director will endorse and forward the list to the AFD by the first week of the following month for disbursement of stipend.
- 6. Stipend must be deposited in the individual intern's saving account within the 10th day of the following month by AFD

#### III. APPRENTICESHIP TRAINING PROGRAM (ATP)

The Apprenticeship Training Program (ATP) is a program wherein job seekers are attached to the enterprises/industries to gain knowledge, skills and experience. ATP covers both occupation related instruction and on-the-job skills training. In other words, apprenticeship is a contract between a person (an apprentice) who wants to acquire competency in a particular skills and work experience and an employer who needs a skilled worker. Apprenticeship combines on-the-job training with technical classroom instruction.

#### **Objectives:**

- 1. Provide training opportunities under alternate mode of training through on-the-job and provide exposure to real work environment to the youth.
- 2. Meet the immediate manpower requirement of the labour market.
- 3. Promote Public Private Partnership
- 4. Develop self-reliance, self-confidence, good social behavior and positive attitude towards work, amongst youth.

#### **Modes of Delivery**

The Apprenticeship training program shall be delivered through two modes as follows:

- 1. Attachment program
- 2. Structured training program

#### **Eligibility Criteria:**

The candidate for ATP must fulfill the following criteria for enrollment:

- a. Be a Bhutanese citizen;
- b. Be a jobseeker with the MoLHR Job Portal System;
- c. Have a minimum qualification of Class VI;
- d. Be at least 17 years of age; and
- e. Be able to perform the essential functions of the occupations.
- 5. Candidates are not eligible if:
  - a. He/she has discontinued the ATP program earlier without valid reasons and justification; and if he/she has already availed government funded trainings.

#### Stipend:

The apprentice shall be paid a monthly stipend of Nu. 1800 by the DHR/Institutes/Regional Offices and equivalent or more shall be paid by employer for the entire training period.

#### IV. JOB FAIR

The Department of Employment conducts the National Job Fairs and Regional Job Fairs every year. The Job fairs provide excellent opportunities for enterprises, job seekers, and training providers to come together to share information and thus they also provide opportunities for on-the-spot interviews, leading to job offers. The Department of Employment, through such events makes every effort to enlist the cooperation of private and corporate sector enterprises. Following are the objectives of conducting the Job fair:

- To meet the jobseekers and employers on a common platform;
- To recruit the most potential and qualified employee;
- To explore the present and future manpower demand by occupation, type of skills and the level of education and qualification;
- To display existing and future job vacancies;
- To find out the skills and abilities currently available in the job market; and
- To identify and conduct interview on the spot to recruit suitable future employees for the company.
- To market the company's products.

#### V. CAREER AND EMPLOYMENT COUNSELING (CEC):

The Service Centre under the Department of Employment, Ministry of Labour and Human Resource and four regional offices in the country provide career counseling to job seekers. The job seekers are also taught in writing their curricula vitae or resumes and guide them to prepare for job interviews. They also provide daily couseling services as and when jobseekers approach them.

The career and employment counseling section also provide general couseling to enable jobseekers to update themselves with new labour market information and to build their self-esteem. The career counseling are being conducted annually in most of the middle and higher secondary schools targeting class X and XII students.

#### VI. JOB PORTAL SYSTEM:

The "Job Portal System" is an online system to register the job seekers through a web based system. It was developed by the Department of Employment, Ministry of Labour and Human Resources (MoLHR) to provide services to door steps.

After registering in the system, all job seekers are issued with the unique Job seeker registration number auto generated by the system. Any ad-hoc or planned human resources requirement or skill development trainings are sent to the registered jobseekers through Short Message Service (SMS) over mobile phone. All job seekers are advised not to change the mobile number so as to receive messages and alerts related to jobs and other valuable information from the Ministry's server.

#### PART II. GUARANTEED EMPLOYMENT PROGRAM (GEP)

The GEP is a strategic response to address unemployment and is specifically designed to engage unemployed youth with qualification of class X and above who are willing to take up the GEP program with the following objectives:

- a. To provide a guaranteed employment to the youth after attachment period of two years;
- b. To provide skill training in those areas/sectors that are in high demand in labour market;
- c. To create a pool of skilled and semi-skilled human resources in the country;
- d. To promote and inculcate dignity of labour; and
- e. To address shortage of human resources.

Following are the three schemes under the Guaranteed Employment Program

#### I. DIRECT EMPLOYMENT SCHEME (DES).

#### **Objectives**

The Direct Employment Scheme (DES) under Guaranteed Employment Program (GEP) is mainly to address unemployment and is specifically designed to engage unemployed youth with class 10 pass and above who are willing to take up the scheme with the following objectives to:

- a. Support guaranteed employment to youth through various modes of engagement and training programs for a maximum period of two years;
- Provide skill training in those critical areas/sectors that are in high demand in the labour market;
- c. Create a pool of skilled and semi-skilled human resources in the country;
- d. Promote and inculcate dignity of labour and
- e. Address shortage of human resources in the country.

All areas of engagement and training with partner agencies must ultimately guarantee permanent employment.

#### Areas of engagement/training

Though the DES in general will focus in the following broad economic sectors and areas of Engagement.

Sl. No.	Areas of engagement by sector
1	Construction (non-hydro)
2	Agriculture
3	Hydropower
4	Tourism and Hospitality
5	ICT
6	Health
7	Education and Training
8	Financial Services
9	Arts and Crafts
10	Retail and Sales
11	Production/Manufacturing
12	Automobile
13	Green Business
14	Media and Entertainment

The Ministry's Job Portal shall be used for the purpose of short listing, recruitment, selection and appointment of Participants for all areas of engagement under the DES.

#### **Funding Modality**

Funding support to Participants will be based on the nature of occupation and level of qualification of Participants under the Direct Employment Scheme. The MoLHR will pay a minimum monthly allowance as specified in the guideline to Participants who are attached under the DES and the employer will be required to top up an amount specified in the GEP guideline (standard of monthly allowance by qualification) but not less than the National Minimum Wage (Nu.3,750/ per month).

The Payment of MoLHR's portion of monthly allowance will be directly deposited into the individual's saving account by the AFD, MoLHR for the specified duration upon signing the employment agreement. The employer shall ensure the payment of their portion of the monthly allowance to the Participants of DES within the first week of every month.

#### **Implementing Modality**

The implementation of DES will follow employment based approach. The DES shall be implemented in collaboration with potential Employers for the maximum period of two years.

#### Standard monthly allowance for University Graduates:

Sl. No.	Participants- by qualification	Monthly allowance by MoLHR (Nu.)	Minimum monthly allowance by Partner Agency (Nu.)	Minimum monthly allowance (Nu.)	
1	University graduate	7,500	3,750	11,250	

#### **Eligibility Criteria**

The participants of DES should:

- a. Be a registered job seeker and must fulfill minimum criteria set as per the requirement of the areas and occupations of engagement program;
- b. Be medically fit and mentally sound;
- c. Be ready, willing and available to take up any form of employment;
- d. Be at least 18 years of age at the time of recruitment with a minimum qualification of University Graduate;
- e. Not be in full-time education/training;
- f. Be agreeing to the terms and conditions laid down by the MoLHR or in employment agreement;
- g. Receive preference if found chronic job seekers in the Job Portal system of MoLHR.

#### II. OVERSEAS EMPLOYMENT SCHEME (OES).

Due to the soaring number of jobseekers the Royal Government of Bhutan has initiated the Overseas Employment Program to help jobseekers in providing additional career opportunities to go overseas and work. This would not only help in addressing the unemployment problem but also has an opportunity to learn from outside.

The purpose and objectives of Employment of Bhutanese Overseas are:

- i. To facilitate employment of Bhutanese workers overseas and promote full employment;
- ii. To ensure the employment of BOW only in those countries where their rights are protected;
- iii. To ensure proper and careful selection of Bhutanese workers for overseas employment in order to protect and uphold the reputation of Bhutan abroad;
- iv. To institute a system to guarantee that BOW possess the required skills and knowledge or experience for overseas jobs by imparting training in skill development;
- v. To support reintegration programs of returning BOW into Bhutanese labour market.

#### 1. Fees and Costs Chargeable to Principals and Workers

Unless otherwise provided, the principal or the BOEA shall be responsible for the payment of the following:

- a. Visa fee; and
- b. Airfare (one time two-ways airfare);
- c. Processing of work permit (if applicable)

Except where the prevailing system in the country of destination, either by law, policy or practice, do not allow the charging or collection of placement and recruitment fee, BOEA may, upon successful placement, charge and collect from its hired workers a placement fee in an amount equivalent to one month salary, exclusive of documentation costs.

Documentation costs to be paid by the worker shall include, but not limited to, expenses for the following:

- a. Passport;
- b. Security clearance certificates;
- c. Birth Certificate:
- d. Medical fitness certificate:
- e. Skill Test, if necessary; and
- f. Inoculation, when required by destination country.

In the event the BOEA agrees to perform documentation services, the worker shall pay only the actual cost of the document which shall be covered by official receipts. The above-mentioned placement and documentation costs are the only authorized payments that may be collected from a hired worker. No other charges in whatever form, manner or purpose, shall be imposed on and be paid by the worker without prior approval of the Administration. Such fees shall be collected from a hired worker only after he/she has been successfully placed with the principal employer.

#### III. GRADUATE SKILLS PROGRAM (GSP)

GSP is a program designed specifically for the university graduates jobseeker who are aspiring to set up their own businesses or seek employment in the private sector. The program will have two core elements:

- Core Skills: which will provide specific skill set to the graduates (Eg: software/ application development, web development, food processing, furniture making, noodle making, agriculture, fishery, etc)
- Soft skills: which will provide soft skills such as communication, business management, marketing, accounting, resource management and procurement skills.

The training will be imparted in collaboration with the Registered Training Providers in the country. The training will be implemented as per the Rapid Market Appraisal (RMA) or Area Potential survey (APS) study. The training will be implemented either, institution-based or industry-based.

The overall objective of the program is to promote gainful employment and achieve full employment target set by the Royal Government of Bhutan. However the specific objectives of the program are to:

- Provide skills required to foster meaningful and gainful employment of Graduate job seekers through self-employment or employment in the existing industries,
- Foster establishment for new viable businesses in the country, and
- Meet the Critical HR Requirement of our industry through supply of skilled graduate workforce.

#### Some unique features of GSP are:

- $\sim$  The program will target jobseeker with university degree qualification.
- ~ The occupation will be identified based on Rapid Market Appraisal (RMA) or Area Potential Survey (APS) study by the training partner.
- $\sim~$  Training providers will be paid on gainful employment of trained candidates.
- ~ Training will be short-term ranging from 4 to 6 months.
- Post-training, candidates can set up their own businesses or be employed in the private sector.

#### Who can apply for GSP?

- ~ Job seekers registered with MoLHR Job Portal System
- ~ University graduates
- ~ Graduates interested in employment in the private sector or in self-employment

## IV. SKILLS FOR EMPLOYMENT & ENTREPRENEUR DEVELOPMENT (SEED)

The Skills for Employment & Entrepreneur Development or SEED has been developed with the objective to give young and aspiring individuals who are interested to set up their own businesses on acquiring specific skill set. The SEED will be designed to provide an individual with:

- Core Skills: which will provide specific skill set
- On-the-Job Skills: which will provide industry attachment and learning from relevant industry.
- Entrepreneurship skills: which will provide soft skills such as communication, marketing, and resource management.

The training will be imparted in collaboration with the Training providers located either in Bhutan or India and the local experts such as Entrepreneurship Promotion Division (EPD), DoE and Business Opportunity and Information Centre (BOIC).

The objectives of the programs is to:

- Provide skills required to foster meaningful and gainful employment of job seekers through self-employment, and
- Foster establishment for new viable businesses that will generate revenue and employment for the country.

Post-training, graduates interested to set up their own businesses through sole-proprietorship or partnership will be supported through the facilities and support available through the Business Opportunity and Information Centre (BOIC) based on feasibility of business proposal.

Who can apply for SEED?

- ~ Job seekers registered with MoLHR
- Minimum qualification Class xii and above
- ~ Prospective entrepreneur interested to set up their own businesses

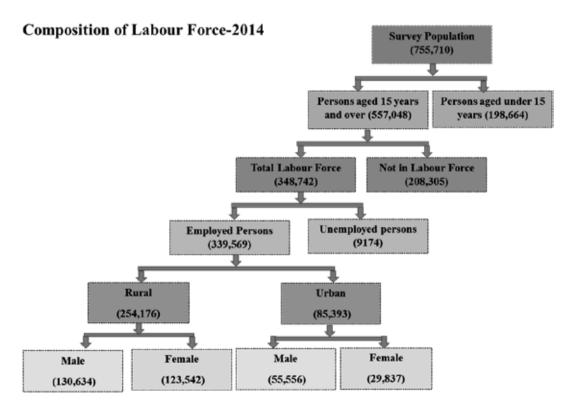
#### SECTION-C: GENERAL LABOUR MARKET INFORMATION

#### COMPOSITION OF LABOUR FORCE

Labour force comprises the economically active population (employed + unemployed) 15 years of age and above. The Labour Force Participation Rate is the proportion of labour force to the total working age population 15 years and over.

Of the total estimated population of 755,710, 73.7 percent of the population are persons aged 15 years and over and 26.3 percent falls under the aged of 15 years. The Labour Force Participation Rate (LFPR) in the country is estimated at 62.6 percent with male LFPR at 71 percent and female LFPR at 54.8 percent. The employment rate is estimated at 97.4 percent and 76.4 percent of the total employed persons are in informal sector (mostly in Agri-farming).

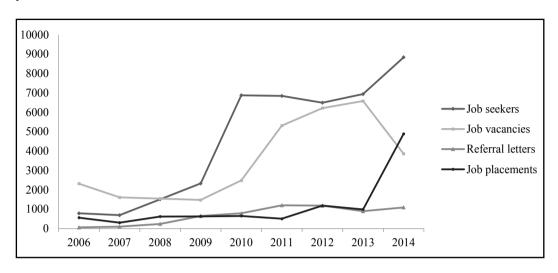
The labour force survey report states overall unemployment rate stood at 2.6 percent, unemployment was more prevalent among youth in urban areas, and relatively well-educated individuals and youth unemployment reached 9.4 percent. Unemployed is based on three categories which are to be followed simultaneously. They are (i) Without work (ii) Currently available for work and (iii) Seeking work.



Source: Labour Force Survey, 2014

#### LABOUR MARKET TRENDS

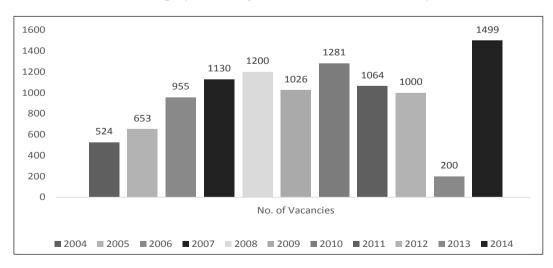
Trends of Job Seekers, Job Vacancies, Referral Letters and Job Placements over the years



Source: Employment Service Division, MoLHR

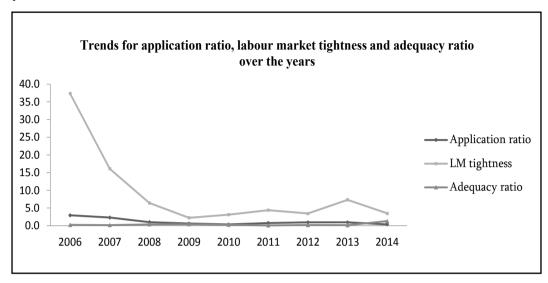
Every year, the Department of Employment conducts National and Regional Job Fairs to bring jobseekers and employers on a same platform. From 2006 onwards, the number of job vacancies used to greatly exceed the number of job seekers but by 2010, the number of job seekers has increased sharply corresponding to increased job vacancies. Also the job placement has been marginally low compared to job vacancies displayed during the fair.

#### Number of vacancies displayed during National Job Fair over the years



Source: Employment Service Division, MoLHR

Trends for application ratio, labour market tightness and adequacy ratio over the years



Source: Labour Market Information Bulletin, MoLHR

Labour market tightness for Bhutan has vastly declined from 37.4 in 2006 to 7.3 in 2013 and 3.5 in 2014 (as seen in Chart above) which indicates that the number of referrals issued has sharply increased. The increase in number of referrals is mainly due to increased availability of job opportunities and issuance of referral letters to the job seekers by Employment Services Division, and drastic improvements in employment facilitation services.

Application ratio has declined from 2.9 in 2006 to 1.3 in 2014 due to rapid growth in number of job seekers. The adequacy ratio has remained more or less same over the years due to proportionate increase in number of placements and available vacancies.

#### INFORMATION ON YOUTH POPULATION

Estimated Youth Population (15-24), 2014

Age	Age Male		Total		
15-19	38,674	40,730	79,404		
20-24	30,406	35,801	66,207		
Total	69,080	76,531	145,611		

Source: Labour Force Survey, 2014

The total estimated youth population comprises 19.2 percent of the total estimated population. Of the total estimated youth population, female comprises of 52.6 percent and male consist of 47.4 percent.

#### **YOUTH UNEMPLOYMENT, 2014**

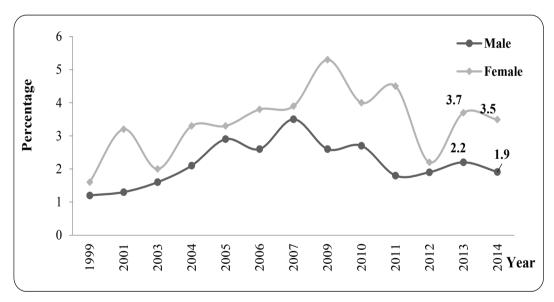
Total unemployed youth by Age, Sex and Area, 2014

<b>A</b> 600	Bhutan			Urban			Rural		
Age	Male	Female	Total	Male	Female	Total	Male	Female	Total
15-19	459	183	642	53	183	236	406	0	406
20-24	1039	1999	3038	713	1168	1881	326	831	1157
Total	1498	2182	3680	766	1351	2117	732	831	1563

Source: Labour Force Survey, 2014

Of the total 3680 unemployed youth in 2014, 82.6% comprises of youth of the age bracket 20-24 and the remaining 17.4% belong to the age cohort, 15-19. The youth unemployment phenomenon is existent more in the urban (57.5%) areas compared to rural (42.5%). The urban unemployment is among the well-educated female youth seeking regular employment. The phenomenon of the present youth unemployment is as a result of structural changes in the economy whereby the mismatch of skills has risen.

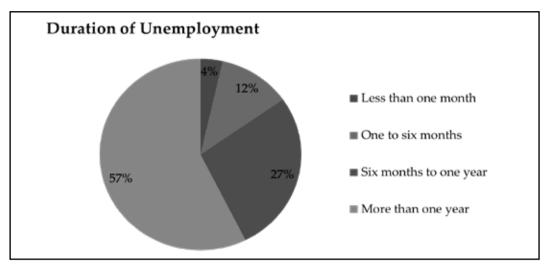
#### **Unemployment rates by gender over the years**



Source: Labour Force Survey, 2014

Unemployment for male and female in Bhutan from 1999-2014. The trend shows that female unemployment rate has always been higher than that of male, and although the gap was seen closing in 2012, however, it again started widening for 2013 and 2014 with a 1.6 percent difference between male unemployment rate and female unemployment rate for 2014

As per the Unemployed Youth Perception Survey 2014, majority of job seekers (57%) said they had been seeking work for more than a year, and among them almost 42 percent of the university graduates were looking for more than one year.



Source: Unemployed Youth Perception Survey, 2014

#### TOP 12 FREQUENTLY ASKED QUESTIONS DURING JOB INTERVIEWS

The success of every interview depends on the previous preparation and, therefore, it is quite imperative that every job seeker must prepare some basic probable questions for the potential employer's interview during the job search process. While some employers use other selection criteria such as job psychological testing, the interview continues to be the main method of recruitment selection. A job seeker's resume or curriculum vitae may be impressive but a poor interview threatens success in landing that dream job.

Following twelve are some best well known questions often asked by the potential employers.

#### 1) Tell me about yourself

The question is asked to find out about your job skills. It can be answered by describing your best qualifications and experience for that particular opted job. Be specific. Use examples to support your claim. A quick 60 seconds overview of your work history, skills and experience delivered with confidence will do. You are selling yourself.

#### 2) What do you know about the company?

Do your research before the interview. What does the company do? Check on the internet or newspapers.

#### 3) Why do you want to work for this company?

The interviewer wants your ideas what you think of the company. For example: good reputation, growth potential, good products or services. The employer expects you to show knowledge of and interest in the company. Your response should indicate that you

have researched about the company. For example: "I've been reading that the company is really growing fast." Or something like: "The company looks promising from what I've been reading."

#### 4) Why did you leave your last job?

The interviewer is trying to find out if you had problems on your last job. Never say anything negative about yourself nor your previous employer. If you did have problems, think of a way to explain without being negative.

#### 5) Why should we hire you?

Refer to your characteristics, skills, qualities and knowledge. Explain how your offerings would be a benefit to the company.

#### 6) Can you work under pressure and to deadlines?

Provide examples for this question that prove you cope with work pressure and meet deadlines.

#### 7) Where do you hope to be in five years?

This needs a positive attitude, at the same time a realistic and sincere response.

#### 8) What do you look for in a job?

Mention potential growth of the company, team work, and proper work ethics, something to this effect.

#### 9) What are your weaknesses and strengths?

Never be negative. Rather, turn any negative issue or weakness into a positive statement or strength. For example: "I'm often too careful about my work. Sometimes I work late to get my job done properly." Or, "I tend to be a perfectionist, so I can be sure I will do it right.

#### 10) How much do you expect to be paid?

Never state a flat amount unless you know what the job pays. Instead, try a neutral statement like, "How much have you budgeted for the position?" Or, "How much does the job pay?"

#### 11) How do you handle conflict in the work place?

This is a practice of interaction management. Explain in terms of getting a grip with "cool it" moment first before handling the actual conflict, that eventually the conflict situation results in something that both you and the other person agree on. It's a kind of win-win situation even in agreement to disagree.

#### 12) What are your future plans?

The interviewer may want to know if you plan ahead, are ambitious or have set goals for yourself. He or she may also want to know what kind of expectations you have for the company. For example: "I hope to become competent at my job and perhaps find time to study to become even better." Or, I hope I'll be competent enough to grow with the company in my role."

#### **CONCLUSION**

Looking for permanent, part-time or temporary employment is not easy. It is time-consuming, exciting, frustrating, tiring, fun and sometimes painful. Try to maintain a positive attitude. Hard work and perseverance will pay off. A typical job hunt looks like this:

According to Tom Jackson, author of Guerrilla Tactics in the Job Market, you should try to get more No's faster. This increases your chances of getting a Yes.

Lastly, keep on searching the job until you find the job that suits you. Companies employ those that best present themselves. Find your competitive edge and consider the followings points:

- Prove that you will be able to offer the potential of a strong ROI (Return on the Organization's Investment).
- The employee is the most valuable asset of a company and should be able to express how you can contribute to that Organization.
- Interviewers want to know what you can do to make the company more profitable.
- Most jobs are filled before ever becoming published openings and networking is important.
- Don't let job specifications screen you out.
- Be patient and be respectful of a professional's time.
- No news from an employer is generally good news. They are fast with turndowns, slow with offers and you should be able to develop positive attitude and move forward.
- Graduating from your particular University offers certain strengths and liabilities. Recognize both in your search strategy.

There are several things that a student can do to ensure an effective and organized job search. A job search is no easy task, and it can be more or less effective depending on the student's motivation, skills, and organization. Remember that the employer will not find you - you need to find the employer!

#### **ABBREVIATION:**

**AEC:** Advance Entrepreneurship Course

**ATP:** Apprenticeship Training Program

**BOEA:** Bhutanese Overseas Employment Agency

**BOW:** Bhutanese Overseas Workers

**DHR:** Department of Human Resources

**DoE:** Department of Employment

**ESD:** Employment Service Division

**ESED:** Entrepreneurship and Self Employment Division

**EC:** Establishment Census

**ESP:** Employment Skills Program

**GEP:** Guaranteed Employment Program

**GSP:** Graduate Skills Program

**JPS:** Job Prospecting Survey

**LFS:** Labour Force Survey

**LMIRD:** Labour market Information & Research Division

**MoLHR:** Ministry of Labour and Human Resources

**OEP:** Overseas Employment Program

**ROI:** Return on Organization Investment

**SEED:** Skills for Employment and Entrepreneur Development

**UGIP:** University Graduate Internship Program

**UYPS:** Unemployed Youth Perception Survey

**(YES)P:** Youth Employment Skills Program

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#### LABOUR MARKET INFORMATION GUIDE FOR UNIVERSITY GRADUATES - 2015

"No matter what your occupation is, your success is determined by what you make of it, not the job itself."

- Melchor Lim



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